



Honing Your Legal Nurse Consulting Skills

Patricia W. Iyer

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There are many legal nurse consultants vying for the business of attorneys. With so many legal nurse consultants to pick from, how do you assure you are the one selected? The short answer is to hone your skills to the point of excellence. The long answer is that there are many aspects of your skills as a legal nurse consulting that you can change. This text looks at some of them, and shares insider information from Patricia Iyer MSN RN LNCC, an experienced and successful legal nurse consultant with 25 years of experience in the field. In *Honing Your Legal Nurse Consulting Skills*, you will learn how to put your best foot forward with a polished resume or CV that accurately and professionally presents your credentials. You will learn tips and tricks for organizing printed medical records – both handwritten and computer generated. You will find out how to efficiently organize records that come to you on a disk. The chapter on preparing medical summaries and chronologies shares several techniques for effective report writing. Your work product is the primary way you get and retain clients. Additional chapters will help you determine if a law firm position is right for you, and how to capture the details of a fast paced independent medical examination. The last part of the book explores how to master the challenging role of being an expert witness, with three chapters that cover case intake and analysis, report writing and testifying. *Honing Your Legal Nurse Consulting Skills* is part of a series by Patricia Iyer MSN RN LNCC. *Building Blocks of a Successful Legal Nurse Consulting Practice* covers how to start an independent LNC business: how to get the tools you need for a sure foundation. *Secrets of Expanding a Legal Nurse Consulting Business* focuses on the critical role of using your expertise to market your business. It shares a new twist on how to stand out in a crowded field.

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